## **ENGAGE 2.0** State of Missouri Growth Model: Identifying Development Opportunities for Individual Contributors

	LEVEL 1 STEP INTO THE ROLE	LEVEL 2	<b>LEVEL 3</b> CONTRIBUTE AT THE TOP OF MY GAME
KNOW YOUR ROLE	STEP INTO THE ROLE	BROADEN MY IMPACT	CONTRIBUTE AT THE FOF OF MIT GAME
• Understand the big picture	• Connect what I do in the big picture.	<ul> <li>Show others how our work connects to the big picture.</li> </ul>	<ul> <li>Contribute to big picture goals beyond my job description.</li> </ul>
• Make good decisions	<ul> <li>Use time and resources in a way that makes sense.</li> </ul>	<ul> <li>Identify opportunities to use resources better.</li> </ul>	• Establish best practices for using resources.
• Get the right things done	• Hold myself accountable for the team needs.	<ul> <li>Get things done with limited need for supervisor direction</li> </ul>	<ul> <li>Know what "good" looks like, and how my work compares.</li> </ul>
LEARN AND GROW			
<ul> <li>Identify strengths and development opportunities</li> </ul>	<ul> <li>Be honest about my strengths and development areas.</li> </ul>	• Think about how my strengths and development opportunities impact the team.	<ul> <li>Role model how to get better through personal development.</li> </ul>
<ul> <li>Continually improve the State of Missouri</li> </ul>	• Find ways I can improve when I do my work.	<ul> <li>Identify new ways our team can work together better.</li> </ul>	<ul> <li>Be an example for innovation and improvement for my department and the State.</li> </ul>
<ul> <li>Build individual talent (my own and others)</li> </ul>	<ul> <li>Improve strengths; make sure development areas don't get in the way.</li> </ul>	<ul> <li>Turn my strengths into "best practices" and make sure I am at least competent in development areas.</li> </ul>	<ul> <li>Mentor junior team members who can one day grow into my role.</li> </ul>
COMMIT TO THE TEAM			
• Work together across the team	<ul> <li>Share ideas with teammates to promote working together.</li> </ul>	<ul> <li>Focus on getting teamwork right, even when working with people who have different styles.</li> </ul>	<ul> <li>Think about ways to promote a culture of teamwork across the department / agency.</li> </ul>
<ul> <li>Build a network to move things forward</li> </ul>	• Connect with the team.	<ul> <li>Look beyond our team for people who can support our efforts.</li> </ul>	<ul> <li>Look for people at all levels who can sponsor and support us in achieving goals.</li> </ul>
<ul> <li>Influence others regardless of my role</li> </ul>	<ul> <li>Know how to communicate with team members based on their style</li> </ul>	<ul> <li>Think what is needed to help my team get buy-in for our initiatives</li> </ul>	<ul> <li>Help my teammates avoid missteps when navigating sensitive issues.</li> </ul>
LIVE THE MISSION			
Role model the organization's values	<ul> <li>Reflect on how my values connect to the team's mission.</li> </ul>	• Actively live the mission to inspire others.	<ul> <li>Be an advocate for the agency, especially in difficult times.</li> </ul>
<ul> <li>Create a positive atmosphere around me</li> </ul>	• Make a positive impact through my work.	• Positively impact the team.	<ul> <li>Look for ways to be positive and resilient in all areas impacted by my work.</li> </ul>
<ul> <li>Provide excellent service to customers</li> </ul>	<ul> <li>Think actively about customer needs and strive for customer service excellence.</li> </ul>	<ul> <li>Contribute to the team in a way that maximizes customer services.</li> </ul>	• Look for new ways to meet customer needs.

## State of Missouri Growth Model Job Aid: Identifying Development Opportunities ENGAGE consider this Before you ENGAGE, consider this...



After you have thought about your capability levels, answer the questions below to think through your approach to your upcoming ENGAGE conversations.

<ol> <li>Before you even think about your development, what are three things that are important to you?</li> </ol>	<ul><li>3. How self-aware are you? Are there any blind spots (e.g., development areas you're not aware of)? What are they?</li></ul>	6. What is the area where you think you're most likely to succeed if coached to the next level?
2. How are these things tied to your developmental opportunities? For instance, do you enjoy working on anything specific? Do you want to avoid working on anything?	<ol> <li>Think of one capability area where you could move a level up if you mastered a strength you already have:</li> </ol>	7. Take a look at some of the pitfalls related to your answers in questions 4-6. Which ones are most likely to be difficult for you? Which would be easiest?
	5. Think of one capability area where if you moved a level up, it would enhance your performance:	8. Re-read your answers to the first 7 questions. Based on all of that, where would you start your first ENGAGE conversation? Why? Remember to start with your interests and needs, but add your own ideas from this exercise when it's appropriate.